



## BENEFITS OF PARTICIPATION

Delegates will have the opportunity to attend organised group meetings with key local players, as well as incorporating briefing meetings presented by qualified speakers with in-market experience and the opportunity to meet with local companies. Delegates will also join the networking reception at the British Ambassador's Residence.

- ✓ 8-12 pre-arranged meetings with key EPC Contractors and Operators
- ✓ In Country briefing: local content, business environment & key players in the market
- ✓ Support from DIT and British Embassy Nigeria
- ✓ Networking Reception at the British Ambassador's Residence
- ✓ Your company profile included in official delegation brochure
- ✓ Support from EIC's regional office in Dubai
- ✓ Meet and network with relevant local companies, partners & agents
- ✓ Insight from EIC sector analysts
- ✓ Support from an experienced EIC Delegation Manager



## WHY NIGERIA?

With the sheer scale of investments and number of projects under development, Nigeria represents the most significant market of opportunity in Sub-Saharan Africa.

Nigeria is a major player in the oil industry with total proved reserves of over 37 billion barrels of oil, and production rates of over 2 MMbbl/d. Add to this proved gas reserves of 186 Tcf, significant LNG liquefaction capacity, and a growing downstream sector, Nigeria represents a significant market of opportunity for the UK oil and gas supply chain. The oil and gas industry could see well over \$150 billion of capital expenditure across the sectors, with major players and local players alike proposing investment on some significant projects. After several years of developments not moving forward, we are again seeing tendering exercises kick-start, Bonga Southwest and Zabazaba oil fields to name just two, while final investment decisions on other developments are expected to be made within the next 12 months. We also see the long delayed NLNG Trains 7 and 8 at Bonny Island move forward with a final investment decision looking to be achieved in Q4 2018. Several proposals have also been made for investments in the downstream sectors as Nigeria looks to becoming a refining hub.

## DRAFT ITINERARY

Group meetings will be organised with the assistance of DIT Post in Nigeria. These will include key players within the industry including representatives from both national and international operators as well as international EPC contractors active in the market. The final programme will be tailored to suit delegates' requirements as closely as possible.

Once your booking is confirmed you will be asked to complete a Supplementary Data Form with the names of companies and individuals you would like to see included in the programme. It is the intention to organise structured group visits but with time free for delegates to make individual visits and follow-up



"The EIC (in conjunction with DIT) have surpassed themselves in the organisation of trade delegation to Uganda – a memorable and positive experience on many different levels.  
**Peter George, BWS International Ltd**

	EARLY BIRD	REGULAR
<b>EIC MEMBER RATE</b>	<b>£2,095 +VAT</b>	<b>£2,195 +VAT</b>
<b>NON-MEMBER RATE</b>	<b>£2,245 +VAT</b>	<b>£2,345 +VAT</b>

**DEADLINE - FRIDAY 30TH NOVEMBER**

**EARLY BIRD DEADLINE – FRIDAY 28TH**

In partnership with:



# APPLICATION FORM

## Nigeria Trade Delegation

Please return your completed and signed application form to: [lucia.durante@the-eic.com](mailto:lucia.durante@the-eic.com)

Delegate name: \_\_\_\_\_ Job title: \_\_\_\_\_

UK Company name: \_\_\_\_\_ Company reg no: \_\_\_\_\_

UK Address: \_\_\_\_\_

Direct line: \_\_\_\_\_ Switchboard: \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

**Application forms without UK registered company details will not be accepted.**

- a) I wish to participate in the delegation and will pay the total cost as shown below.
- b) I understand the terms and conditions of participation and accept the cancellation terms.
- c) I agree to complete the post-event questionnaire.

	Early Bird	Regular
EIC Member	£2,095 + VAT	£2,195+ VAT
Non Member	£2,245 + VAT	£2,345 + VAT

- Please send an invoice to the above contact
- I will send a cheque made payable to 'Energy Industries Council' covering the appropriate cost above.  
(Alternatively, you can pay by bank transfer: Nat West plc – Sterling Account: 05501288; Sort Code: 60-15-33)
- I wish to pay via credit card:

Card number: \_\_\_\_\_

Start date: \_\_\_\_\_

Expiry date: \_\_\_\_\_

Name on card: \_\_\_\_\_

Signature: \_\_\_\_\_

- d) Is your business a "potential or developing exporter"? Yes No  
(Has it exported less than 25% of turnover during the last 12 months?)
- e) Is your business "new to market" (not exported to this market in the last 12 months)? Yes No

Signature: \_\_\_\_\_

Name (in caps): \_\_\_\_\_ Date: \_\_\_\_\_

The Customer warrants that the person submitting the Booking Form is fully authorised to enter into the Contract on behalf of the Customer. Please note that your application covers only the company or business declared above unless you have our consent in writing. We reserve the right to ask for proof of the eligibility of your company or business and the credentials of your representative as a condition of attendance on the delegation. Representation or promotion of any company or business not named in the application or otherwise having our written consent may result in your exclusion from the delegation without any right to a refund.

**PLEASE DO NOT BOOK ANY TRAVEL OR ACCOMODATION UNTIL THE DELEGATION IS CONFIRMED**